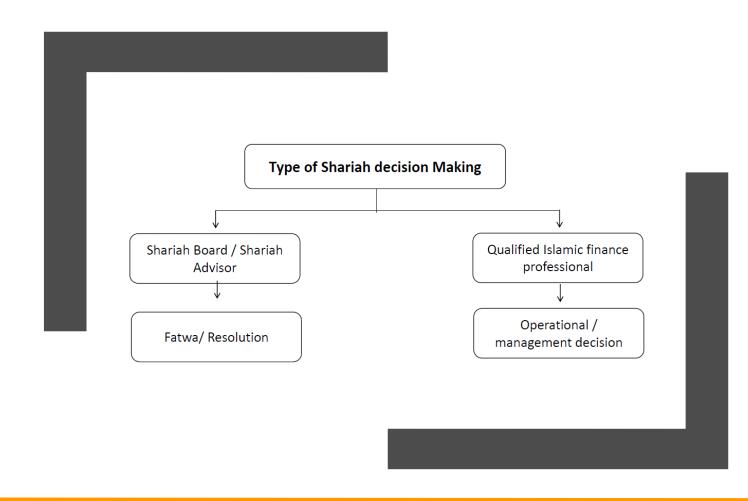
Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI)

14th AAOIFI – World Bank Annual Conference on Islamic Banking and Finance:
"The Revolution in the Global Islamic Finance Ecosystem: The Need for Governance, Standardization and Regulatory
Support", Kingdom of Bahrain. 3-4 November 2019, Kingdom of Bahrain

SHARI'AH DECISION MAKING PROCESS

Dr Ahcene Lahsasna CEO. Salihin Shariah Advisory (Malaysia)

Dimensions of Shari'ah decision making in Islamic finance



 Shari'ah decision making is a process/ an exercise undertaken by the Qualified Islamic finance scholars or professionals in order to provide a Shari'ah position that could be in a form of Shari'ah Ruling operations matter management decision to resolve a Shari'ah compliant matter and to provide a solution for existing or future issues faced by the IFI within the Shari'ah rules, values and principles.

The Shari'ah decision making of Shari'ah board and senior management in the IFI

The difference between *Shari'ah* decision making of *Shari'ah* board and senior management in the IFI;

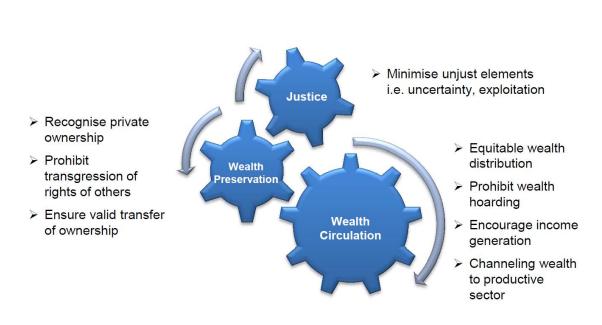
- The Shari'ah board will form a fatwa or Shari'ah ruling related to Shari'ah matters,
- The decision of the senior management would be in a form of resolution of decision that is operational and management in nature but has *Shari'ah* implications.
- Both decision have *Shari'ah* implications by end result
- Shari'ah board decision covers on Shari'ah matter
- Decision of senior management encompasses the operations and management matters.
- The key point here is that the management and board should not discount the importance of *Shari'ah* in their resolution, it should be integrated in their thinking and decision-making process.

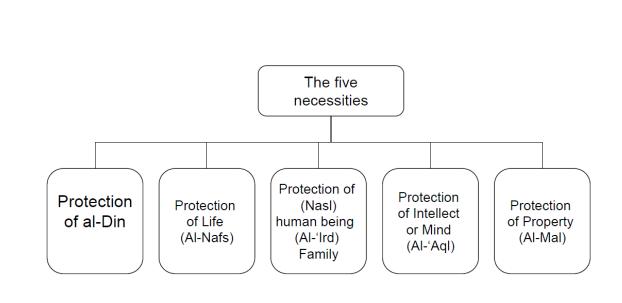
GUIDELINE FOR DECISION-MAKING PROCESS FOR SHARIAH COMMITTEE Stage 4 riah endorsement of th Discussion and deliberation The process of issuing resolutions Start **Primary Sources** Process of issuing resolutions/litihad Secondary Sources by Shariah committee of the IFI Usul Figh Methodology Mandub Mubah Makruh Haram Recommended Permissible Dislike **Prohibited** The End

The structured methodology & process of obtaining *Shari'ah* ruling/ resolutions in Islamic finance matters

• The *Shari'ah* board of the Islamic Financial Institutions in issuing resolutions or *Shari'ah* rules related to Islamic finance matters follow a sound structured and process to ensure consistency and robustness of the decision making; the methodology employed is briefly described as follows:

Shari'ah decision making and Consideration for Maqasid al Shari'ah in economics and finance





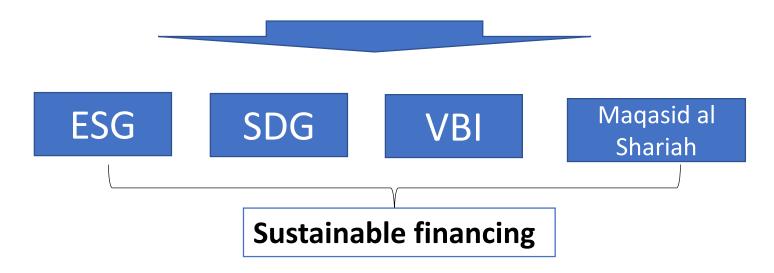
The Shari'ah decision making should reflect Maqasid al Shari'ah, where the outcome of the decision must be in accordance with the objective of Shari'ah.

Shari'ah decision making and Consideration for Sustainability

Sustainability is one of the most significant trends in the current financial markets:

- 1. Whether in the form of investors' desire for sustainable responsible investing (SRI),
- 2. or corporate management's focus on corporate social responsibility (CSR),

The content, focusing on sustainability and ESG (environmental, social and governance) issues, is the same.



Sustainable finance

Sustainable finance refers to any form of financial service integrating environmental, social and governance (ESG) criteria into the business or investment decisions for the lasting benefit of both clients and society at large.



Environment mans are social when they live collectively in interacting populations, whether they are aware of it, and whether the interaction is voluntary or involuntary

Environment is everything that is around us. It can be living or non-living things.

Governance is all of the processes of governing. It is the way the rules, norms and actions are structured, sustained, regulated and held accountable.

E S G

ENVIRONMENTΛL ("E")	SOCIAL ("S")	GOVERNANCE ("G")	
Biodiversity/land use	Community relations	Accountability	
Carbon emissions	Controversial business	Anti-takeover measures	
Climate change risks	Customer relations/product	Board structure/size	
Energy usage	Diversity issues	Bribery and corruption	
Raw material sourcing	Employee relations	CEO duality	
Regulatory/legal risks	Health and safety	Executive compensation schemes	
Supply chain management	Human capital management	Ownership structure	
Waste and recycling	Human rights Shareholder rights		
Water management	Responsible marketing and R&D Transparency		
Weather events	Union relationships Voting procedures		



S D G

SUSTAINABLE G ALS



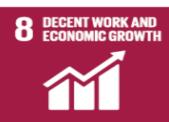
































Consideration of the criteria of green technology and sustainable development in offering products and services

Value Based Intermediation

An intermediation function that aims to deliver the intended outcomes of Shariah through practices, conduct and offerings that generate positive and sustainable impact to the economy, community and environment, without compromising the financial returns to shareholders

The benefit



Greater innovation, enhanced efficiency and effective ecosystem



Improved standard of living, fair and transparent treatment



Realignment of business focus with national agenda

Government



Strengthened financial stability

Criteria of sustainability for financing decision making

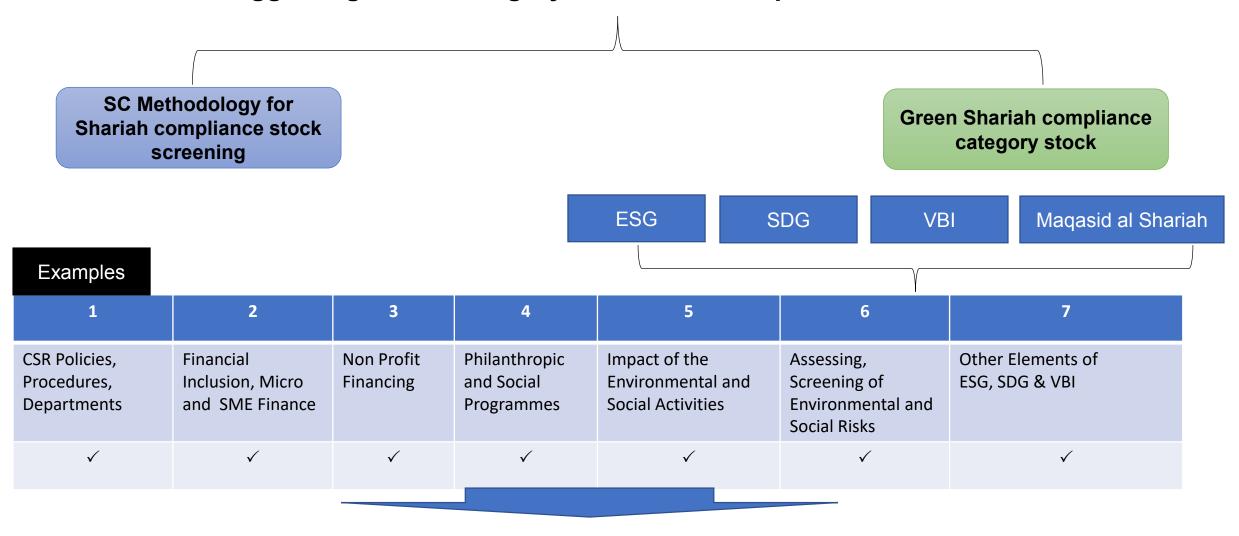
1	2	3	4	5	6	7
CSR Policies, Procedures, Departments	Financial Inclusion, Micro and SME Finance	Non Profit Financing	Philanthropic and Social Programmes	Impact of the Environmental and Social Activities	Assessing, Screening of Environmental and Social Risks	Staff Competency and Customer Relations
\checkmark	✓	✓	\checkmark	\checkmark	\checkmark	✓

The above process is after

- Compliance with Shari'ah requirements
- Compliance with Legal requirement
- Compliance with other requirements where applicable (depending on each country)

Criteria of sustainability in investment decision making

Suggesting Green category for Shariah compliance investment



Sustainable financing

Independence and conflict of interest issue

Conflict of interest could represent an issue if it is not well addressed in the context of *Shari'ah* decision making process, among the vital aspects that should be considered in the conflict of interest is as follows:

- Disclosure requirement of potential conflict of interest such as having relationship or interest in the subject matter of the decision.
- It could be the person who is making decision is a *Shari'ah* advisor of that particular company, he or she could be one of the shareholders of the company, he or she could have relatives working in the subject company.

Risks Mitigation in Shari'ah decision making

- Shari'ah non-compliance risk or otherwise, is part of the possible risks that could be associated with the Shari'ah decision making.
- Shari'ah non-compliance risk may have a significant impact and implication on the profitability of the IFI and its branding, imageas well as reputation.
- Hence, Shari'ah non-compliance risk must be mitigated in Shari'ah decision making.

The role of good governance practices in avoiding hidden traps

- Governance aspect is a very important in Shari'ah decision making, it determine the appropriate
 process that should be followed, to determine the accountability, responsibility and scope of
 agreed upon duties to discharge the obligations.
- It should be clearly incorporated in the SOP and corporate governance framework of IFI.
- Proper illustration on the line of reporting
- Proper illustration on the delegation of power

The importance of critical Shari'ah analysis

- Shari'ah analysis is part and parcel of Shari'ah decision making
- An appropriate Shari'ah analysis must take place to ensure very effective an efficient decision and resolutions.
- Brief descriptions of the different dimensions of the *Shari'ah* analysis are as follows:

Cont.

A. Fundamental Aspects of Shari'ah analysis in Shari'ah decision making

- Understanding the composition of Islamic finance industry
- Understanding Shari'ah principles and values in Islamic economics and finance
- Connecting the dots between the Shari'ah contracts and the enhanced Shari'ah contracts
- Appreciate the enhanced of Shari'ah concepts and terms in Islamic finance

B. Framework of *Shari'ah* analysis in *Shari'ah* decision making

- Product descriptions and features
- Legal and Regulatory requirements
- Shari'ah compatibility

D. Parties involved in Shari'ah decision making at approval stage

- Owner of the product
- Shari'ah department
- Legal department
- Risk management
- Shari'ah board
- Risk management

C. Practical and technical knowledge in *Shari'ah* analysis in *Shari'ah* decision making. Understand:

- The nature of Islamic finance business model
- Islamic finance versus conventional finance
- Prohibited elements and activities in Islamic financial system
- Business ethics, values, principles and norms of Islamic Finance
- The different Islamic finance portfolios
- Understanding the scope of the proposed product and its niche market
- Selection and mapping of the Shari'ah contracts
- Differentiate exchange contracts and voluntary contracts
- Ensure the compliance of the Shari'ah contracts
- Careful design of the combination of contracts
- Observation of the sequence of the execution of contracts

THANK YOU

ahcene@salihin.com.my